



# Proposal

#OF257244  
05/19/2026

## Bill To

House of Fitness  
1799 El Camino Real  
Millbrae CA 94030  
[mrjulianbaker@gmail.com](mailto:mrjulianbaker@gmail.com)

## Ship To

House of Fitness  
1799 El Camino Real  
Millbrae CA 94030  
[mrjulianbaker@gmail.com](mailto:mrjulianbaker@gmail.com)

## TOTAL

# \$30,446.94

Quote Expires: 07/31/2026

| Sales Rep     | Sales Rep Phone | Sales Rep E-mail                                         | Lead Time | Terms          |
|---------------|-----------------|----------------------------------------------------------|-----------|----------------|
| Ryan S Dantes | (650) 270- 4573 | <a href="mailto:ryan@opti-fit.com">ryan@opti-fit.com</a> |           | Due on Receipt |

| Item Image | Item                                                                                                                                | Options | QTY   | MSRP        | Your Price | Total      |
|------------|-------------------------------------------------------------------------------------------------------------------------------------|---------|-------|-------------|------------|------------|
|            | <b>FLOORING</b><br>Rubber Flooring - Motivate                                                                                       |         |       |             |            |            |
|            | <b>ECO-PM-ES46</b><br>Ecore Grippin Gray 20 ES46<br>Performance Motivate (2.5mm<br>+ 5mm) Roll (price per square<br>foot)           |         | 1,400 | \$7.50      | \$5.25     | \$7,350.00 |
|            | <b>ECO-EGRIP-4GAL</b><br>Ecore Egrip III Glue, 4-gallon<br>(Covers up to 300 sq ft indoors;<br>approximately 240 sq ft<br>outdoors) |         | 5     | \$271.46    | \$190.02   | \$950.10   |
|            | <b>BASE RUBBER</b><br>Black Rubber Cove Base, install<br>price \$ per linear foot (includes<br>base)                                |         | 231   | \$4.50      | \$4.50     | \$1,039.50 |
|            | <b>FLOOR REDUCER</b><br>Floor Reducers Supply and<br>Install (price per foot)                                                       |         | 30    | \$7.00      | \$7.00     | \$210.00   |
|            | <b>FLOORING</b><br>FlexTurf Motivate                                                                                                |         |       |             |            |            |
|            | <b>MISC</b><br>FlexTurf Monster - Custom<br>Case# 00028707<br>6x48'                                                                 |         | 1     | \$10,988.00 | \$8,241.00 | \$8,241.00 |
|            | <b>ECO-EGRIP-4GAL</b><br>Ecore Egrip III Glue, 4-gallon<br>(Covers up to 300 sq ft indoors;<br>approximately 240 sq ft<br>outdoors) |         | 2     | \$271.46    | \$190.02   | \$380.04   |
|            | <b>FLOOR PREP</b><br>Floor Prep does NOT includes<br>grinding, excess leveling of<br>floor and addl concrete (\$.75<br>per sq foot) |         | 1,250 | \$1.30      | \$1.30     | \$1,625.00 |



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| Item Image | Item                                                                                                                                                                       | Options | QTY   | MSRP       | Your Price | Total      |
|------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|-------|------------|------------|------------|
|            | <b>FLOOR INSTALL</b><br>Rolled Rubber Floor Install does NOT include removal of Floor, Floor Prep, Base, Transitions.                                                      |         | 1,250 | \$3.00     | \$3.00     | \$3,750.00 |
|            | <b>FLOOR INSTALL-TURF MONSTER</b><br>Ecore Monster FlexTurf or FierceTurf Install including underlayment does NOT include removal of Floor, Floor Prep, Base, Transitions. |         | 288   | \$5.00     | \$5.00     | \$1,440.00 |
|            | <b>FREIGHT</b><br>Freight - Rubber Flooring Drop Ship w/ Lift Gate<br>Shipment ID: BDP95W                                                                                  |         | 1     | \$1,309.36 | \$1,306.36 | \$1,306.36 |
|            | <b>FREIGHT</b><br>Freight - Turf & Underlayment Drop Ship w/ Lift Gate<br>Underlayment Shipment ID: 8TFQH2<br>Turf Shipment ID: LAXQPB                                     |         | 1     | \$2,451.44 | \$2,451.44 | \$2,451.44 |

EIN # 45-4551652

Notes:

**Subtotal** \$28,743.44

**Tax Total (%)** \$1,703.50

**Total** \$30,446.94



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## Terms and Conditions

**Terms:** 50% deposit required prior to ordering; balance due on delivery. Terms and Conditions of sale which appear on purchaser's document (including Purchase Orders) and which are inconsistent with these terms shall be voided. All other terms and credit lines are subject to credit approval. Invoice will be due and payable, based on the original requested installation date, unless notified in writing 60 days prior of the requested installation date. We accept cash, checks, money orders, wire transfers of funds, and credit cards. A late payment fee will be assessed at a rate of 1.5% (18% annual) per month on any unpaid balance remaining 30 days after the due date. Special Orders: A 100% prepayment is required for all customized products including but not limited to custom colors, sports flooring and products with logos such as plates, dumbbells and platforms. A 3.25% convenience fee will be applied to all credit card transactions.

**Return Policy:** Any returns require approval in writing by Opti-Fit Project Management. A minimum 20% restocking fee, plus freight, and any design/consulting work will be incurred for all non-custom products returned. Customized products are nonreturnable. All products with color choices are defined as custom products.

**Bolt Down Requirements:** Opti-Fit recommends that all strength training equipment be secured to the floor in order to prevent tipping, rocking or displacement which might occur in the event of unanticipated use of the equipment. In the case of storage bays, Torque X-Create, and suspension bays the customer acknowledges:

- Customer has determined the proper placement of the equipment to be secured. **Customer Initial** \_\_\_\_\_
- Customer has identified and informed Opti-Fit of the location of any utility, service lines, including but not limited to post tension cables. It is the customer's responsibility to identify the locations of any cables or lines prior to installation unless floor scan is stated in proposal. **Customer Initial** \_\_\_\_\_
- Customer has confirmed that the subfloor consists of no less than 4.75 inches of concrete. **Customer Initial** \_\_\_\_\_
- Customer has obtained any and all consents to the drilling of holes in the flooring and subflooring. **Customer Initial** \_\_\_\_\_

If your order includes any of the equipment requiring bolting to the floor, initials are required above and an additional signed waiver will be required to place the order. Additional products may require bolting to the floor, wall or ceiling. Bolting is not included on these products unless otherwise noted on the quotation. Customer is responsible for bolting these products to meet the manufacturer's requirements. This includes TRX, Escape, Torque, Boxing mounts and other products that require bolting to the facility structure

**Wall & Ceiling Attached Items:** The installation of any items such as TRX Multi Mounts., X Mounts, Wall Mat Racks, etc. that require bolting to walls or ceilings are not included in the proposal unless otherwise noted.

**Flooring Installation:** Refer to the product specifications to ensure that the sub floor meets the material installation requirements. Freight offloading, inside delivery, adhesive, moisture tests, moisture reducers, base boards, sub floor prep, sub floor cleaning, transition strips and existing floor removal and disposal are not included unless otherwise noted on the quotation.

**Taxes:** We collect sales or use taxes only in jurisdictions where we are licensed to do so. Customer agrees to accept sole liability and responsibility to pay for any and all uncollected sales or use tax liabilities, related penalties and interest that arise as a result of the purchase of products and/or services from our company.

**Security:** Until all products are paid in full, customer hereby grants to, and Opti-Fit shall retain, a security interest in and lien on all products sold to the customer.

**Storage:** Any equipment, materials, or products purchased or ordered for a client project may be delivered to or temporarily held by Opti-Fit solely for purposes of project coordination. Client Equipment may remain on Opti-Fit premises for up to **(45) days following the original scheduled installation date**. Beginning on day **(46)** Client equipment will incur a storage fee equal to **1.5% of the total order cost per month, prorated for partial months**

I have read and accept all terms and conditions of this proposal.

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Date: \_\_\_\_\_

Customer Requested Install Date: \_\_\_\_\_

**Payment Remittance Address:** Opti-Fit International Inc PO BOX 6716 Folsom, CA 95763

